

**Kembla Corp**



**KEMBLA CORP**

# Agenda

- Introduction to Kembla
- Current Strategic Partners
- Kembla Devices
- Kembla Consumables and Accessories
- Kembla Services



# Introduction to Kembla Corp



- What we are trying to achieve?
  - ✓ Build a sustainable business owned by an Indigenous Australian
  - ✓ Provide employment for indigenous people
  - ✓ Raise Indigenous awareness with key commercial customers, vendors and distributors
- What does success look like?
  - ✓ Have a sustainable business with all partners commercially viable
  - ✓ Lay the platform for indigenous employment and training
  - ✓ Partner with commercial stakeholders that support the Indigenous vision
  - ✓ Be the preferred supplier for Federal Government
- Product Categories
  - ✓ IT/AV and Enterprise Mobility
  - ✓ Professional Services – IT and Project Management
  - ✓ Software Solutions
  - ✓ Space Utilisation and Wayfinding Analytics
  - ✓ Whitegoods, Electronics and Office Furniture



**INCRAM** MICRO<sup>®</sup>

 Microsoft

 APP

*acer*

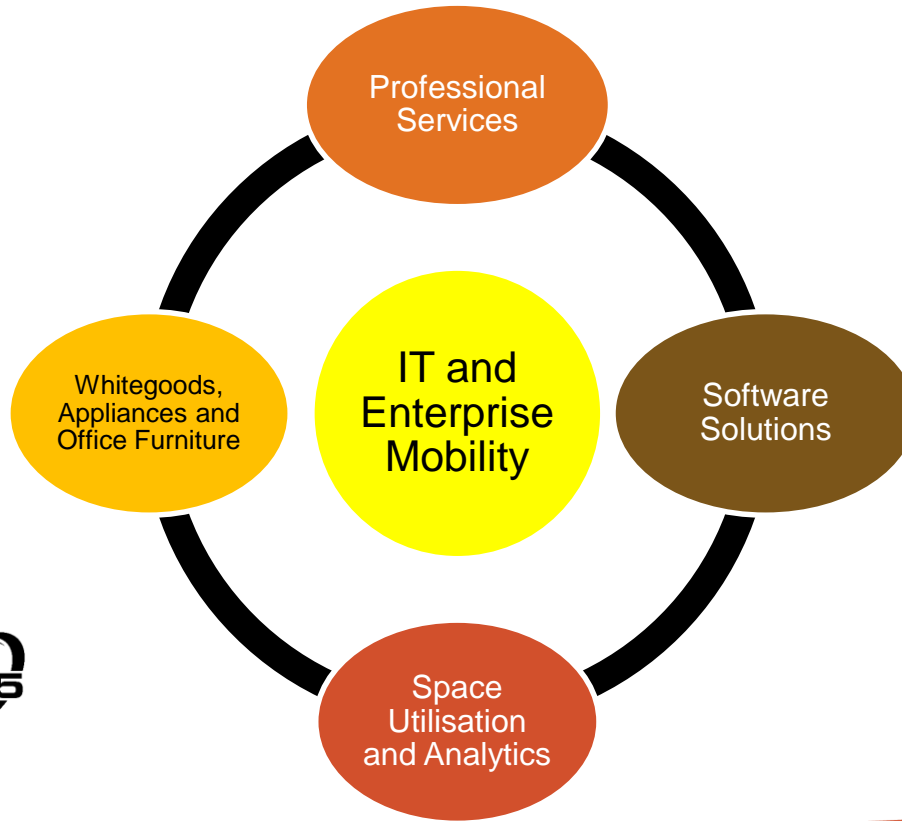
**Ajilon**

 **vodafone**

**SEARCH365** 

 **SAMSUNG**

**enlightened**



**KEMBLA CORP**

# Kembla Tec Branded Products



- Kembla Tec Branded Products
- Hardware/Accessories/Consumables
- Built to Order and Specifications
- Full Service and Warranty



# Kembla Tec Products - Hardware



- Current Products
- Specifications – Type C
- End to End Service Solution
- Microsoft Licensed and Fully Endorsed



# Kembla Tec - Services

## Corporate Hardware as a Service



### Financial Services

Leasing / Terms for All Services

### Technology Solutions

Procurement/Sourcing (Or ODM HW via LCS)  
Warehousing / Inventory Management<sup>1</sup>  
Configuration / Imaging<sup>2</sup>  
Order Fulfillment<sup>2</sup>

### LCS

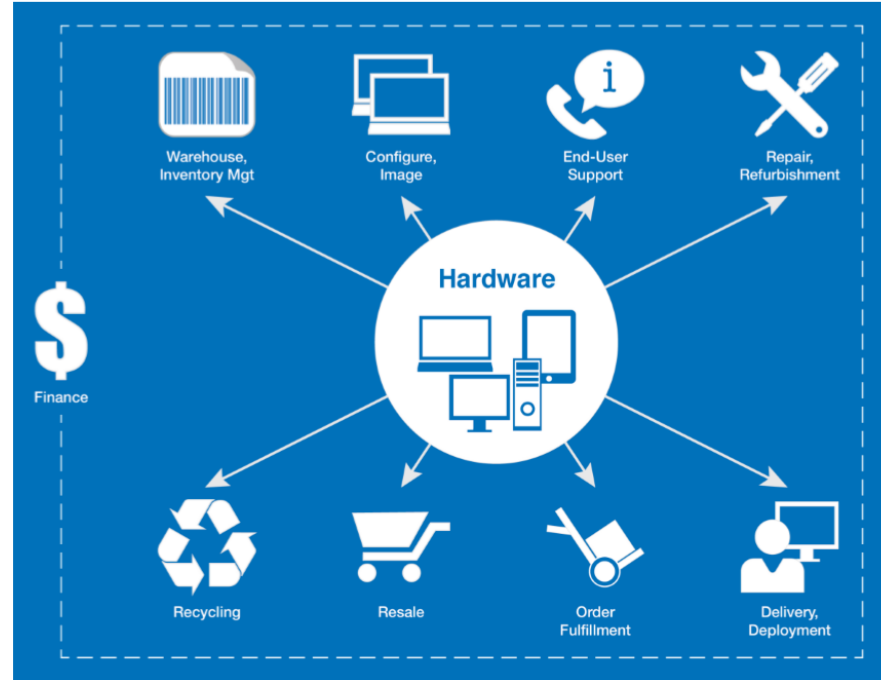
Warehousing / Inventory Management<sup>1</sup>  
Configuration / Imaging<sup>2</sup>  
Repair (In & Out of Warranty) / Refurbishment  
Order Fulfillment<sup>2</sup>  
Insurance/Accidental Damage Warranty  
Resale  
Recycling

### Professional Services

Onsite Deployment / Installation

<sup>1</sup> System Integration for Single Inventory

<sup>2</sup> Non-Redundant (service performed where most convenient)



- ✓ ITAD
- ✓ NGO
- ✓ Help Desk
- ✓ Leasing



# Thank you



Mark Ella AM  
C.E.O.

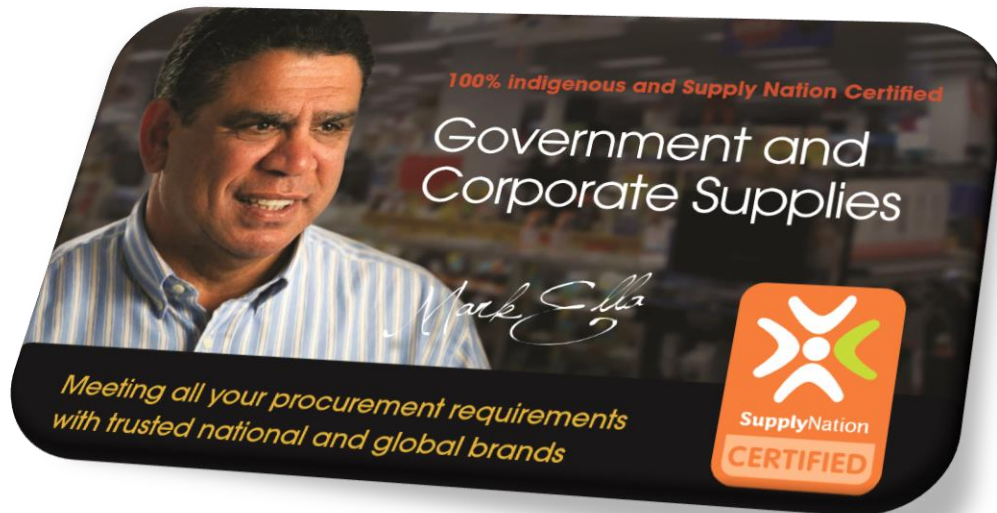
## Kembla Corp Pty Ltd

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*100% Indigenous and Supply Nation Certified*

### Government and Corporate Supplies

*Mark Ella*

*Meeting all your procurement requirements  
with trusted national and global brands*



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